MIDDLE TENNESSEE COUNCIL 3414 Hillsboro Pike Nashville, TN 37215

Website: www.mtcbsa.org & www.scouting.org/careers/working-with-us/essential-skills/

Position: Full-time

Job Type: District Executive
Salary: \$46,000 per year
Required Education: Bachelor's Degree

Please note, a Scouting background is NOT required for the position.

District Executive Position Description

We are looking for a self-starting, motivated person who excels at building relationships, enjoys sales, and marketing. This is an exciting career opportunity that is challenging and demands growth in the areas of fundraising, membership development, and volunteer recruitment.

District Executives are a diverse group, sharing a dynamic career offering independence, achievement, and stability. The executive is the manager of the Scouting non-profit in a designated district within middle Tennessee. We are looking for someone to take ownership of growing the district in the key areas of finance, membership, and volunteer development – this is not a clock-in clock-out type of job and involves seasonal travel within the district. If you want to make a difference and are energetic, thoughtful, highly personable in nature, have a positive attitude and values exceptional service, quality work, and personal relationships, this may be the career for you.

This is a first entry level position that will most likely require relocating to another location to be able to advance in the organization.

Starting Pay and Benefits

District Executives starting salary begins at \$46,000. Other benefits include major medical and prescription coverage, dental, vision, life insurance, long-term disability, accidental death, a defined benefit retirement plan, plus additional monthly compensation for business phone and personal vehicle usage for business mileage. We also offer vacation policy and ten holiday observances. Annual increase in salary is determined by an individual's overall performance.

Training

Comprehensive professional training opportunities are provided during the first three years of tenure. Annual training and development opportunities continue throughout the career.

Qualifications

- Bachelor's degree from an accredited college or university
- United States citizenship or declared intention to become a U.S. citizen
- · Proficient in MS Office Suite
- Able to relocate to given service area
- Strong communication skills, both verbal and written
- Proven ability to work both independently and collaboratively to achieve district goals
- People-oriented, having the ability to work well with adult volunteers, community and business leaders, and representatives of other organizations
- Able to work varied hours when necessary to achieve positive objectives
- Believe in the Boy Scouts of America and willing to subscribe to its principles and standards
- Eligible to receive a professional Scouting commission a criminal background will be performed
- Non-profit, fundraising, sales or marketing experience is a plus

Contact: Middle Tennessee Council

3414 Hillsboro Pike

Nashville, Tennessee 37215

C/O Dylan Theg, Director of Field Service